

18th National Award for “Best Energy Management” - 2016
 Confederation of Indian Industry

Presentation by ,

Kirloskar Oil Engines Ltd
 Kagal, Kolhapur Plant


KIRLOSKAR OIL ENGINES LIMITED

Content of the Presentation

- Company profile
- Energy Saving Projects
- Innovation in projects implemented
- How close to Global best In SEC
- % Reduction in SEC w.r.t. previous year
- Involvement of employees, monitoring and reporting
- GHG Inventorisation
- Utilization of Renewable energy
- Utilization of waste as a fuel
- Amount of replication arising out of Best Practices
- Supply Chain
- Implementation of corrective / preventive measures
- certification


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Green “Go!Gold” Certified Plant



KIRLOSKAR OIL ENGINES LIMITED

IGBC “Go!Gold” Certified Building



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Accolades Energy & Environment

CII - National Award for "Excellence in Energy Efficiency" for "Energy Efficient Units" 12-13 & 15-16

KOEL won for "Parivartan Corporate Sustainability Resource Conservation" 2 times 10-11 & 12-13

Kagal Plant awarded for year 11-12 and award for 15-16 in State Level Energy competition

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Accolades Energy & Environment

Kirloskar Group Inter-competition Awards
hands of Eminent Personalities in

n

KIRLOSKAR OIL ENGINES LIMITED

About Kirloskar Oil Engines

Incorporated in 1946 as a part of the Kirloskar Group engineering conglomerate, founded by the late M. M. Kirloskar, who was involved in the manufacture of internal combustion engine parts, which are used for various applications in power plants, stationery power plants and construction equipment.

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About Kirloskar Oil Engines

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K i r l o s k a r O i l E n g i n e s L t d

Kagal (Kolhapur) Plant
 Total Employees as on date
 -1181
 Managers (TL, GL & UL)
 -191
 Operators (Team Associates)
 -990

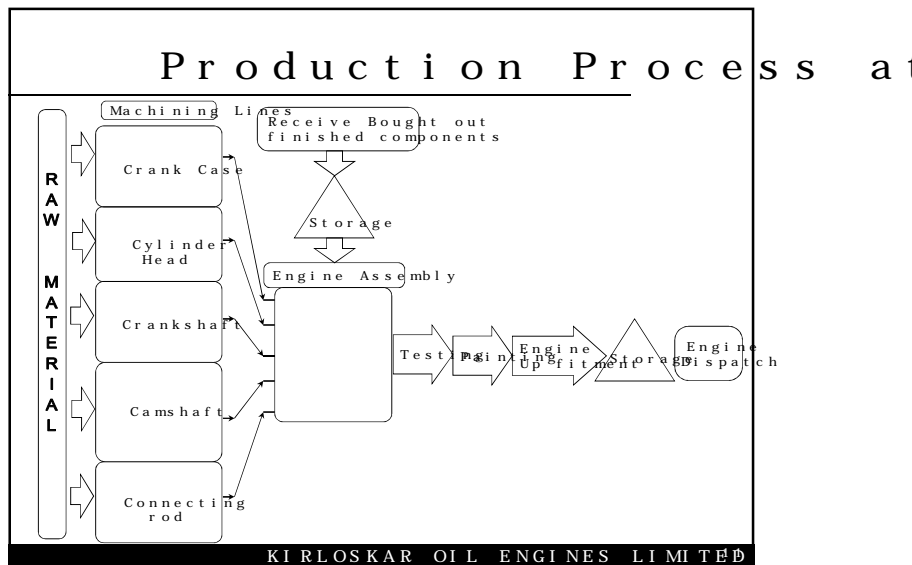
Initiatives

- 5S TP
- QMS, EMS & OHSAS
- ENCON
- Kaizen & POKA YOKE
- Autonomous Maintenance
- Six Sigma, QC Activities
- Standardized Work

K I R L O S K A R O I L E N G I N E S L I M I T E D

O u r V a l u e s , V i s i o n a n d P r o

K I R L O S K A R O I L E N G I N E S L I M I T E D



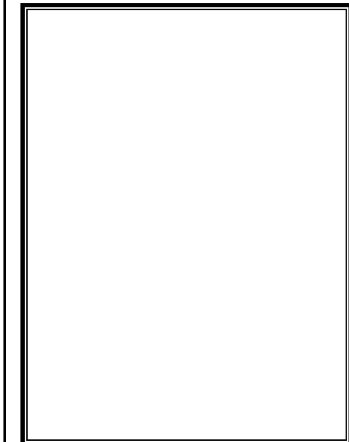
K O E L a d o p t e d C I I p r o g r a m

M i s s i o n f o r S u s t a i n a b l e G r o w t h

- Specific Energy And Water Consumption Generation Of Waste & Waste
 - Reduce by 3- 5% every year over next ten years
 - Reduce by 3- 5% every year over next ten years
- Use Of Renewables Energy GHG Emissions And Other Process
 - Increase by 5% every year over next ten years.
 - Reduce by 3- 5% every year over next ten years
- Recyclable And Enhance Recycled Resources Overall Annual Use Of Water
 - Increase use of resources embedded in product.
 - Reduce by 5% every year over next ten years
- Life Cycle Assessment Critical Raw Material Purchase Policy
 - Adopt Green Purchase policy & Assessments on clean technologies at design and products
- Product Stewardship Program Depletion Of Natural Capital
 - Promoting and managing products by year long partnership with business and communities.
 - Reduce by 5% every year over next ten years

K I R L O S K A R O I L E N G I N E S L I M I T E D

KOEL- Energy Policy

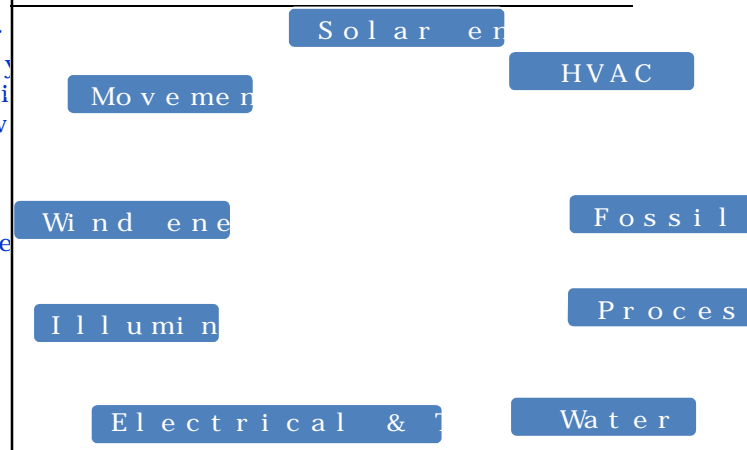


Executive Chairman Shri Kirloskar signed Energy indicates Strong Commitment from Top Management towards ENCON

3rd Revision in respect of Changes in Global Energy Scenario

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Doshasin Ayurveda and Pachma



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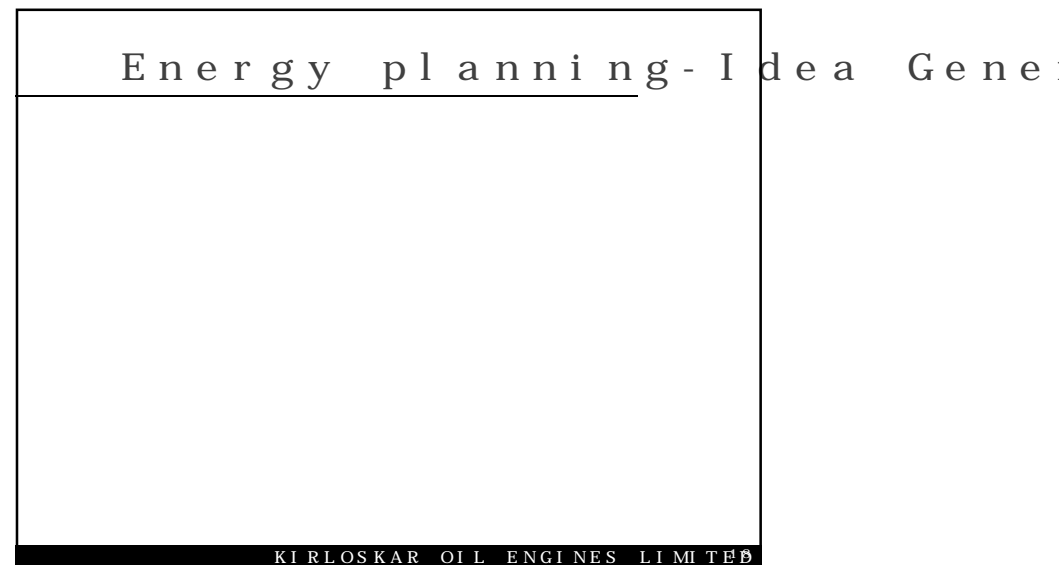
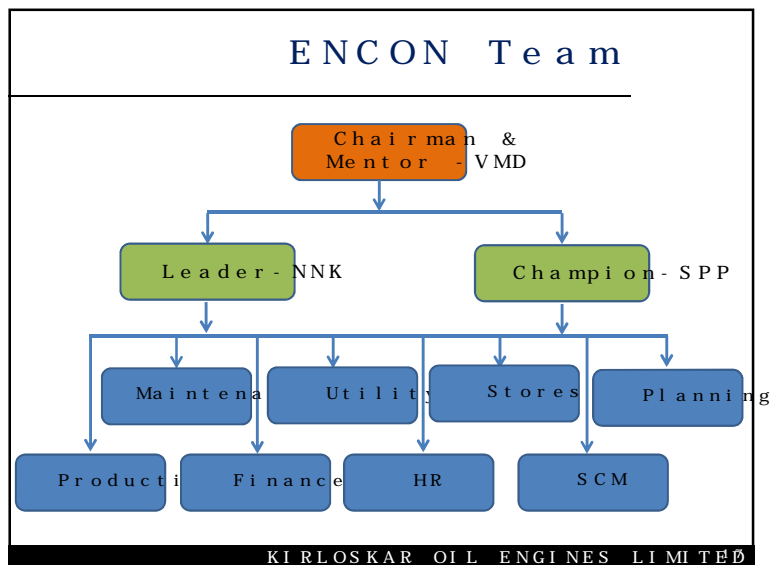
Employee Invo

KIRLOSKAR OIL ENGINES LIMITED

Energy and Environment

- Environmental & Energy Policy.
- ISO 14001: 2015 Certification for Environmental Management system
- GreenCo Gold Certification
- Green Building.
- Energy Conservation.
- Renewable energy.
- Water Conservation.
- Rain water Harvesting
- Waste Recovery.
- Hazardous Waste Management.
- Online Energy Monitoring.
- Carbon foot Print Reduction.
- Sustainability Reporting.

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Employee Involvement & ENCON Capacity Building

| SN | Training Program | Date | Duration | No. of Participants | Man Hrs |
|----|--|-------------------|----------|---------------------|---------|
| 1 | CII National Conservation Award Hyderabad | 19-20 August 2014 | 2 days | 5 | 80 |
| 2 | MEDAS State Level Award | 20 January 2014 | 1 day | 5 | 20 |
| 3 | ISO 50001 Lead Auditor Course | 7-14 April 2014 | 7 days | 2 | 90 |
| 4 | IEX Power Trading | 16 May 2013 | 1 day | 3 | 15 |
| 5 | Parivartan Sustainability Award | 17-19 Oct 2013 | 3 days | 2 | 18 |
| 6 | GreenCo Summit, Chennai | 26-27 Jun 2014 | 2 days | 3 | 48 |
| 7 | GreenCo Meeting TATA Motor Chapter Team | 17-18 June 2014 | 2 days | 4 | 32 |
| 8 | One day workshop MEDA Kolhapur & Departmental Energy Efficiency University | 13 February 2014 | 1 day | 5 | 30 |

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Employee Involvement & ENCON Capacity Building Program

| SN | Training Program | Date | Duration | No. of Participants | Man Hrs |
|----|-------------------------------|---------------|----------|---------------------|---------|
| 9 | EMS & OHSAS Awareness | 12-Sep-13 | 1 day | 3 | 36 |
| 10 | Six Sigma Green Belt | 19-20 Feb '14 | 2 days | 8 | 368 |
| 11 | Six Sigma Green Belt | 14-20 Mar '14 | 7 days | 70 | 560 |
| 12 | Green Building Rating Systems | 28-29-Nov-13 | 2 days | 16 | 32 |
| 13 | EMS Legislation | 09-Jul-13 | 1 day | 4 | 40 |
| 14 | OHS Legislation | 10-Jul-13 | 1 day | 3 | 30 |

Total Man Hrs. 1897

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Energy Efficiency

Celebration ENCON WEEK Every Year (14 Dec. to 20Dec.)

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Energy Efficiency

Celebration ENCON WEEK Every Year (14 Dec. to 20Dec.)

Tree Plantation Competition Response From Employees 16-17

| | |
|---------------------------|-----------------|
| Poem Competition | - 218 |
| Encon Gallery competition | - 8 |
| Poster Competition | - 120 |
| Opportunities | - 11 |
| Encon Projects | - 46 |
| Slogan Competition | - 1322 |
| Encon Project Suggestions | - Total Entries |

Award Function

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Creating Sustainable

Mass Tree Plantation

This year Trees are on the occasion World Environment day

Till date Trees are grown up in Plant programme

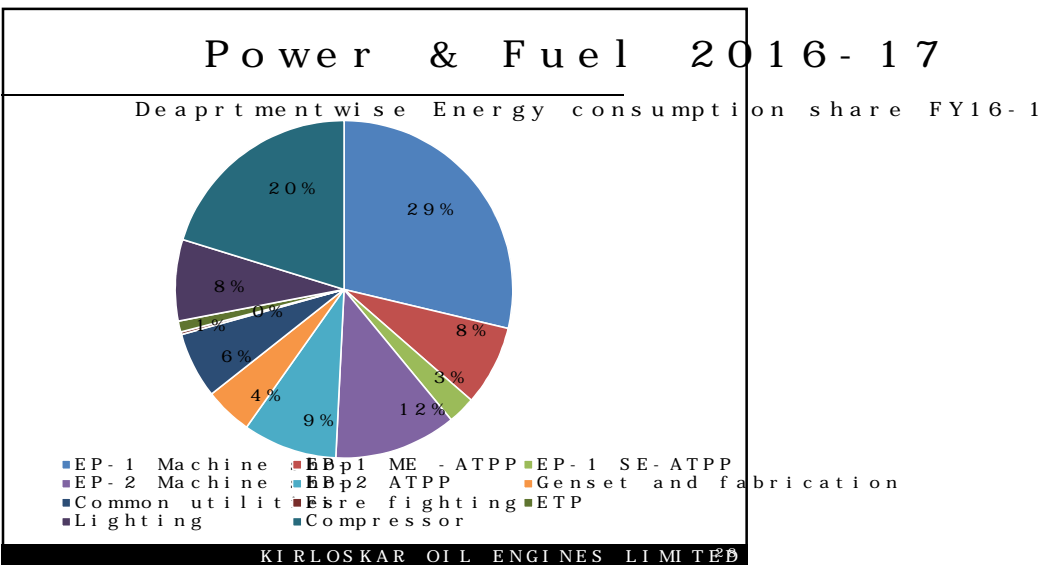
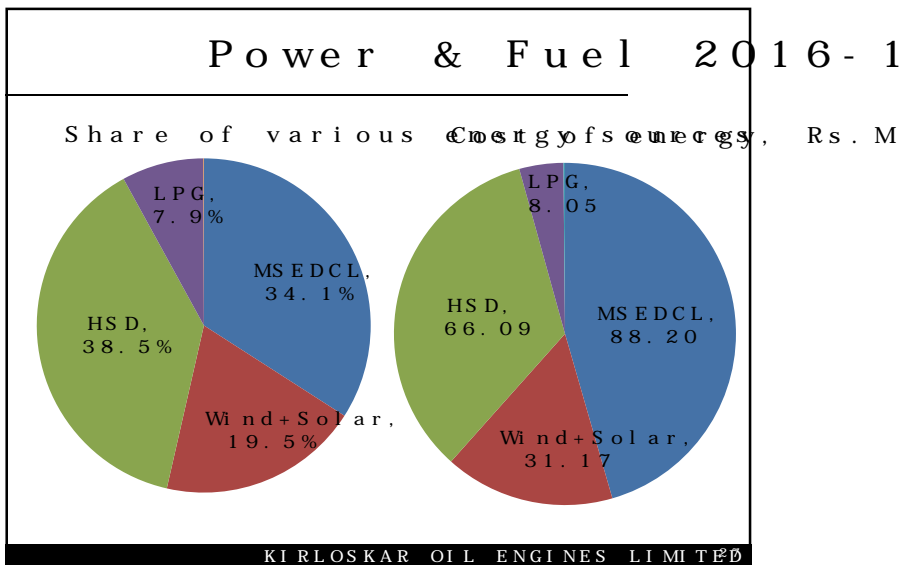
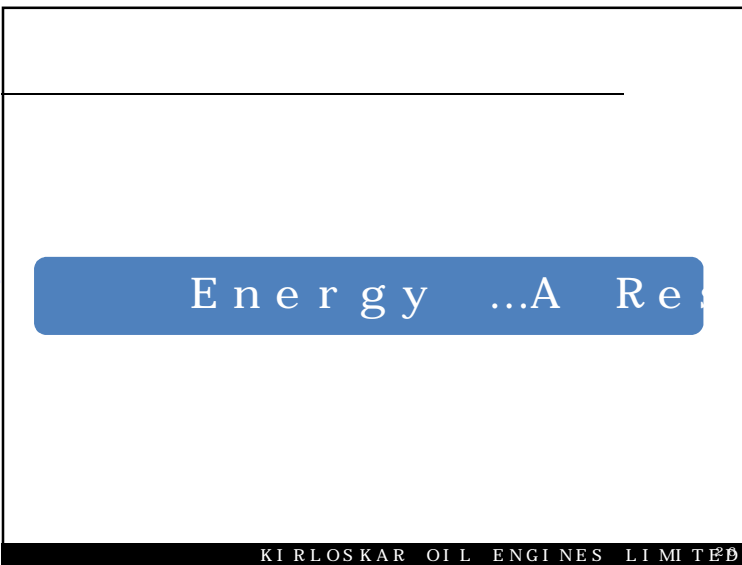
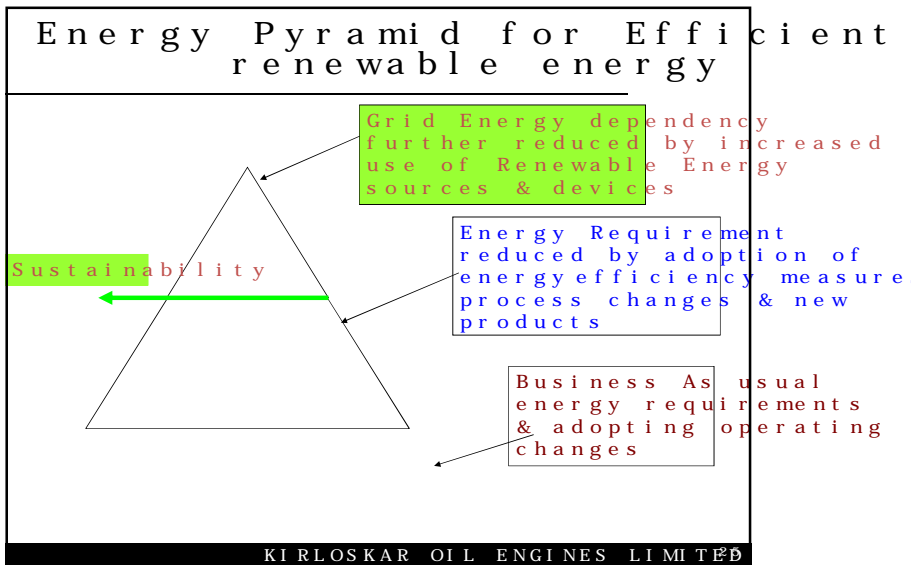
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Energy Efficiency

Celebration World Environment Day

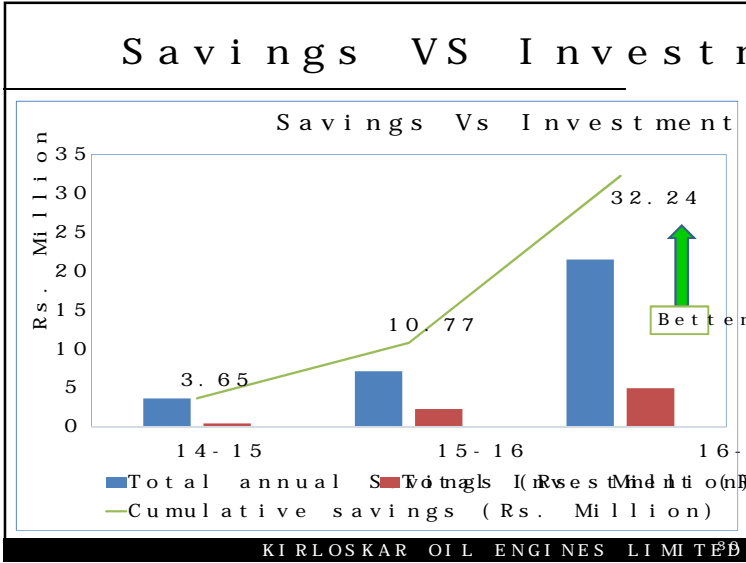
Celebration of World Environment

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Energy Conservation

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Project Summary Energy Saving from FY 2014

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Project Summary Energy Saving from FY 2014-15

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| | | | |
|--|--|--|--|
| <h1>List of</h1> | | | |
| <p>30- Aug- 17 KIRLOSKAR OIL ENGINES LIMITED</p> | | | |

| M/ C Shop - ENCON Project | | | |
|--|---|--|--|
| Sr. No. | Project Title | Possible Saving | Estimate Cost in Lac. |
| 1 | To Provide electrical switch/autosenses Head Line on OP- 80 station | OP 80 Cyl. Head Line | plug pressing station on |
| 2 | To save electrical power cost by providing separate hydraulic motor ON/OFF system piece flow On R810 Cylinder head line | OP 80 Cyl. Head Line | for two m/c in |
| 3 | To save electrical power cost by activating continuously running in idle condition WDMA m/c on 6R6K Cylinder head line | WDMA m/c on 6R6K Cylinder head line | or in power saving mode information PLC logic on |
| 4 | To save electrical power cost by use 250 kg. of spare Head line (component wt only 8 kg) on SL-90 Cy. head line | SL-90 Cy. head line | 500 kg. of input conveyo |
| 5 | Reduce HA Crankcase line power consumption from 14.59 Units/Cyl. to 13 Units/Cyl. | HA Crankcase line | HA Crankcase |
| 6 | Reduce HA Crankcase line Air (power) consumption cost | HA Crankcase line | Common Cam |
| 7 | To save electrical power cost on Micromatic (OP 70) m/c | Micromatic (OP 70) m/c | Common Cam |
| 8 | To save electrical power cost on Toyoda (OP 80A) M/c | Toyoda (OP 80A) M/c | DV Crank |
| 9 | To reduce power consumed in tool magazine indexer (OP50/60/80) | OP50/60/80 | instead of hot coolant whi |
| 10 | To use the washing machine coolant at room temperature heated up to 55 to 60 degree Celsius | room temperature | 8.12 hot coolant whi |
| 11 | To reduce power consumed in heaters at OP130 final washing machine | OP130 final washing machine | DV |
| 12 | To reduce power consumed by hydraulic motor at cam bush pressing machine (OP110) | hydraulic motor at cam bush pressing machine (OP110) | 0.85 |
| 13 | To save 50% electrical power cost by Utilize all washing stations by using second start to wash at time two component in single cycle (OP 70) | Utilize all washing stations by using second start to wash at time two component in single cycle (OP 70) | |
| <p>30- Aug- 17 KIRLOSKAR OIL ENGINES LIMITED</p> | | | |

| M/ C Shop - ENCON Project | | | |
|--|---|---|-----------------------|
| Sr. No. | Project Title | Possible Saving | Estimate Cost in Lac. |
| 14 | To reduce power consumption on rough washing machine of 6R/HA6 Crank | 6R/HA6 Crank | |
| 15 | To reduce power cost by reducing cycle time of washing machine | washing machine | |
| 16 | To reduce power cost by stopping hydronic unit of Op. 40 machine at i | Op. 40 machine at i | |
| 17 | DV CON ROD- Maintain line power consumption below 23kwh per component | DV CON ROD- Maintain line power consumption below 23kwh per component | |
| 18 | To reduce cycle time of Intermediate washing machine OP 40 by 0.39 mins | Intermediate washing machine OP 40 by 0.39 mins | |
| 19 | To eliminate heater of continuity test machine OP140 | continuity test machine OP140 | |
| 20 | Reduce air consumption On r1040 crankcase line | r1040 crankcase line | |
| 21 | Air consumption to be reduced when APG not in use | APG not in use | |
| 22 | Power Consumption Saving on OP150 A , SL90 Lapping M/c | OP150 A , SL90 Lapping M/c | |
| 23 | Power Consumption Saving on OP50, Fortuna M/c | OP50, Fortuna M/c | |
| 24 | Power Consumption Saving on OP140, Balancing M/c | OP140, Balancing M/c | |
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| M/ C Shop - ENCON Project | | | |
|--|---|---|-----------------------|
| Sr. No. | Project Title | Possible Saving | Estimate Cost in Lac. |
| 1 | To Reduce power cost by disconnecting mist collector on Op- 85 | mist collector on Op- 85 | HA C |
| 2 | To reduce washing M/C power cost by reducing frequency of component washing | washing M/C power cost by reducing frequency of component washing | DV C |
| 3 | DV CON ROD- Maintain line power consumption below 23kwh per component | DV CON ROD- Maintain line power consumption below 23kwh per component | |
| 4 | Optimize Heating temp. (OP- 80) for Final Washing on Camshaft line | OP- 80) for Final Washing on Camshaft line | |
| 5 | To save electrical power cost on Straightening (OP 40) M/c & Washing (OP 120) M/cs | Straightening (OP 40) M/c & Washing (OP 120) M/cs | |
| 6 | To save electrical power cost by eliminating dirty tank coolant transfer | eliminating dirty tank coolant transfer | |
| 7 | To save Compressed air cost on Horizontal Induction Hardening (OP 20) Landis (OP 100) Camshaft Line | Horizontal Induction Hardening (OP 20) Landis (OP 100) Camshaft Line | |
| 8 | To reduce power consumption of OP100 by keeping machine in power saving mode | OP100 by keeping machine in power saving mode | |
| 9 | To reduce power consumption of OP70 by rearranging tools inside the magazine in t | OP70 by rearranging tools inside the magazine in t | |
| 10 | Reduce power cost of RCH line by using single power pack for both valve seat & va | RCH line by using single power pack for both valve seat & va | |
| 11 | Make separate ON/OFF Switch for Marposs Gauge | Marposs Gauge | |
| 12 | Power consumption saving on OP180 , Final Washing m/c | OP180 , Final Washing m/c | |
| 13 | Power consumption saving on OP100, TAL M/c | OP100, TAL M/c | |
| 14 | To Reduce Power consumption of hydraulic motor on OP80 WDMA machine 6R | OP80 WDMA machine 6R | |
| 15 | To Reduce Power consumption of hydraulic motor on v/s & v/g pressing machine | v/s & v/g pressing machine | |
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M/ C Shop - ENCON Project

| | | | |
|----|--|---------------------|------|
| 16 | To Reduce Power consumption of on OP80 washing machine | SL90 Cyl. Head Line | 0.15 |
| 17 | To Reduce Electrical Power consumption machine work combination with cell wise | SL90 Cyl. Head Line | 0.6 |
| 18 | To Reduce Electrical Power consumption machine work combination with cell wise | R810 Cyl. Head Line | 0.5 |
| 19 | To optimize compressed air flushing time air cost with ZERO investment | SL90 Cyl. Head Line | 0.99 |
| 20 | To Provide electrical switch/autosenses Head Line on OP-80 station | DV Cyl. Head Line | 0.25 |
| 21 | To save electrical power cost by use 250 kg crane against 500 kg at in | SL90 Cyl. Head Line | 0.8 |
| 22 | To run the hydraulic motor for the time For rest of the time the motor should stop running | SL90 Cyl. Head Line | 0.8 |

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M/ C Shop - ENCON Project

| Sr. No. | Project Title | Possible Saving | Cost In Lac. |
|---------|--|----------------------|--------------|
| 1 | Hot cure tank cleaning & DM water changing frequency is changed from once in a month | HA Cyl. Head Line | 0.15 |
| 2 | To Reduce Power consumption cost by reducing cycle time of OP120 | HA Cyl. Head Line | 0.15 |
| 3 | Optimize Heating temp. (OP- 80) for Final Washing on Camshaft line | HA Cyl. Head Line | 0.15 |
| 4 | To reduce power consumption cost from R14040 Crankcase line | R1040 Crankcase Line | 3.63 |
| 5 | To save electrical power cost on (OP 130) Gear heating machine | HA Cyl. Head Line | 0.15 |
| 6 | To eliminate chatter mark problem on cams for FIP camshaft | HA Cyl. Head Line | 0.15 |
| 7 | To reduce electrical cost by switch off the heater on op-70 (Final washing) R810 cylinder Head Line | HA Cyl. Head Line | 0.25 |
| 8 | To reduce the Electrical power cost on OP-40 washing machine | DV Cyl. Head Line | 0.25 |
| 9 | To reduce the Op40 Cycle time by optimization of cutting parameters | DV Cyl. Head Line | 0.25 |

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Maintenance - ENCON Project

| S. N. | Project Description | Annual Cost Amou Lakhs | Rs. In |
|-------|---|------------------------|--------|
| 1 | Energy Saving through Hydraulic power pack optimization at Top center - R1040 Crank case line | 0.11 | 11000 |
| 2 | Power saving of hyd motor when EMG | 0.11 | 11000 |
| 3 | Power saving of HYD power pack in | 0.11 | 11000 |
| 4 | Power saving of HYD power pack in | 0.11 | 11000 |
| 5 | Veturi effect air nozzle fitted for | 0.11 | 11000 |
| 6 | Veturi effect air nozzle fitted for | 0.11 | 11000 |
| 7 | Veturi effect air nozzle fitted for | 0.11 | 11000 |
| 8 | Veturi effect air nozzle fitted for | 0.11 | 11000 |
| 9 | Instead of two hyd motor run all | 0.11 | 11000 |
| 10 | Soft start of washing motor | 0.2 | 20000 |
| 11 | Interface pneumatic foot operated system | 0.05 | 5000 |
| 12 | Instead of two 18 watt CFL bulb . power cost | 0.05 | 5000 |
| 13 | 6R Paintbooth water tank level opti | 2 | 20000 |
| 14 | Varsha Paintbooth water tank level | 1.5 | 15000 |

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Maintenance - ENCON Project

| | | | |
|----|---|--------------|------|
| 15 | LADDER modification on 2974 Doosan m/c for spindle cooler on /off | EP2 M/C Shop | 0.15 |
| 16 | LADDER modification on 2977 Doosan m/c for spindle cooler on /off | EP2 M/C Shop | 0.15 |
| 17 | Instead of two power pack only ne will be used to save the energy on 4r head valve seat press | EP2 M/C Shop | 0.15 |
| 18 | Reduce the power consumption of HYD MTR when Machine is in ideal condition for more then 10 min | EP2 M/C Shop | 0.15 |
| 19 | Energy Saving through Hydraulic power pack optimization at OP-170 at Crankshaft line | EP2 M/C Shop | 0.15 |
| 20 | Reduce power cost of RCH line OP 40 by modification of PLC logic. | EP1 M/C Shop | 0.15 |
| 21 | Reduce power cost of RCH line OP 30 by modification of PLC logic. | EP1 M/C Shop | 0.15 |
| 22 | Energy saving by optimize Hydraulic power on Pressing machine RCH Op80 | EP1 M/C Shop | 0.15 |
| 23 | LADDER modification on 2974 Doosan m/c for spindle cooler on /off | EP2 M/C Shop | 0.15 |
| 24 | Power saving of hydraulic motor when level go to normal position | EP2 M/C Shop | 0.15 |

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Utility - ENCON Project

| S. N. | Project Description | Annual Cost sa Lakhs | Rs. In |
|-------|-------------------------------|----------------------|--------|
| 1 | Energy efficient lighting | Total | 29.19 |
| 2 | Solar roof top pumping system | ETP | 2.5 |
| 3 | Bio gas generator | ETP | 0.6 |
| 4 | Rainwater Filitation plant | ETP | 3.15 |

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Innovative P

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Biogas generator

- Make - KOEL
- Rating - 15 KVA
- Voltage - 230V
- Current - 62A
- Better Aesthetic
- Cost effective controller
- Connected load - EPI and Genset

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Snapshots

Biogas Generation house controller
changeover

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Highlights

Project completed within a record time of
In house manufacturing of controller
All street lights of EP1 and Genset plant
Generator

Approximate Electricity generated per ann

Total carbon offset during

86 tons of CO2

Not*exonsidering a life of 15 years

In house

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Project background

Available Natural water resource

Water sample tested

Need filitatonarrangement

100% percolated water use for EP-II

100%Eliminating MIDC water for EP-II pla

Average water consumption of EP 2-70 me

MIDC water cost for EP-II per day Rs. 105
3.15 lakhs

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| Details | |
|---------------------------------------|---------------------|
| Cost of Filitationplant | Rs. 6 Lakh |
| Capacity | - 15m3/hr |
| Contains Sand filter, carbon filter | |
| pH, TDS, Turbidity and total hardness | allowed limits |
| Saves water cost of | Rs. 3.15 Lakhs |
| ROI | less than 24 months |

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| Snapshot | |
|----------|--|
|----------|--|

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|--|--|

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| Details - Schematic | |
|---------------------|--|
|---------------------|--|

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Details

3 No of Solar PV Powered 5HP Submer
 Percolated water, Lifting treated e
 ETP plant airobix blower
 14600 Wp Solar PV multi crystalline
 System with Jalverter, Controller a
 First year AMC -Free of charge
 5 Years Warranty against manufactur
 Controller
 Total Investment with discount - Rs.

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Cost - Benefit Analysis

| | | |
|---|---------|--------------|
| Modules wattage to be use | | 4800 to 5100 |
| No. of Unit | 3 | nos. |
| Per day Avg. clear Sunlight | | n, 5.5 hr. |
| Required Area | | 1323 Sq. ft |
| Electricity Generation (per year) | | 29510 |
| Project cost | 1611000 | Rs. |
| Accelerated Tax depreciation @ 80% | | 1288800 |
| Cost of energy generated per year @ Rs. | 8.50 | 25 |

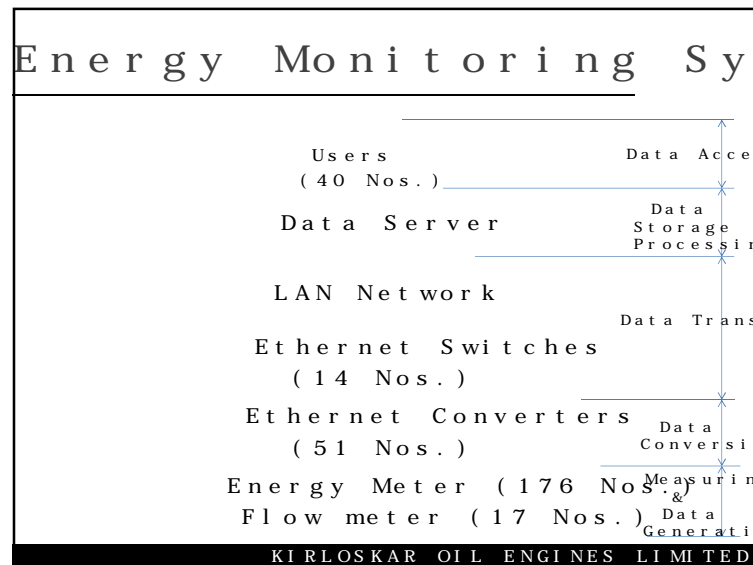
Electricity generated per annum - 29510 k
 Life of System - 15 years

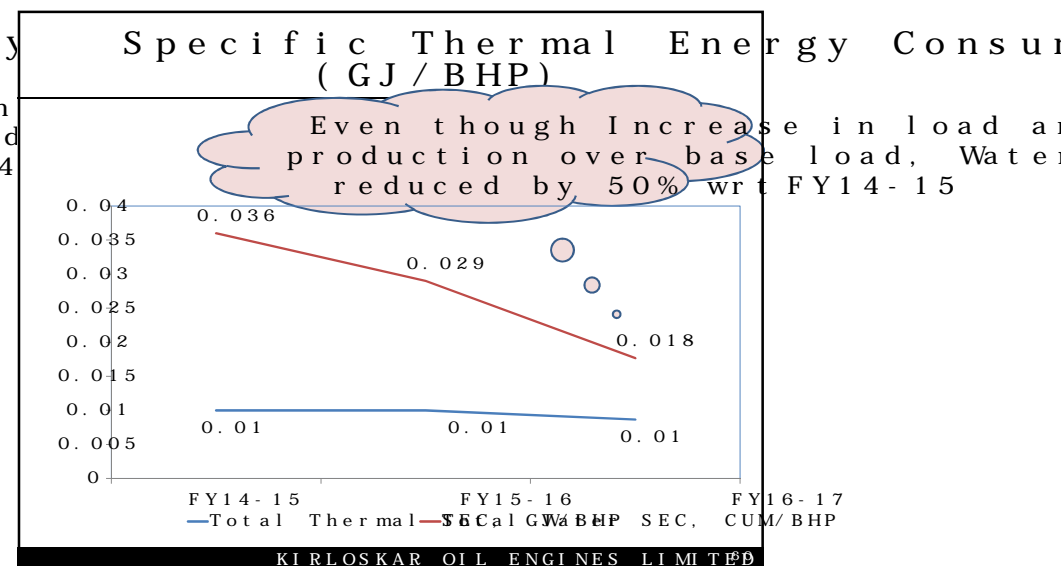
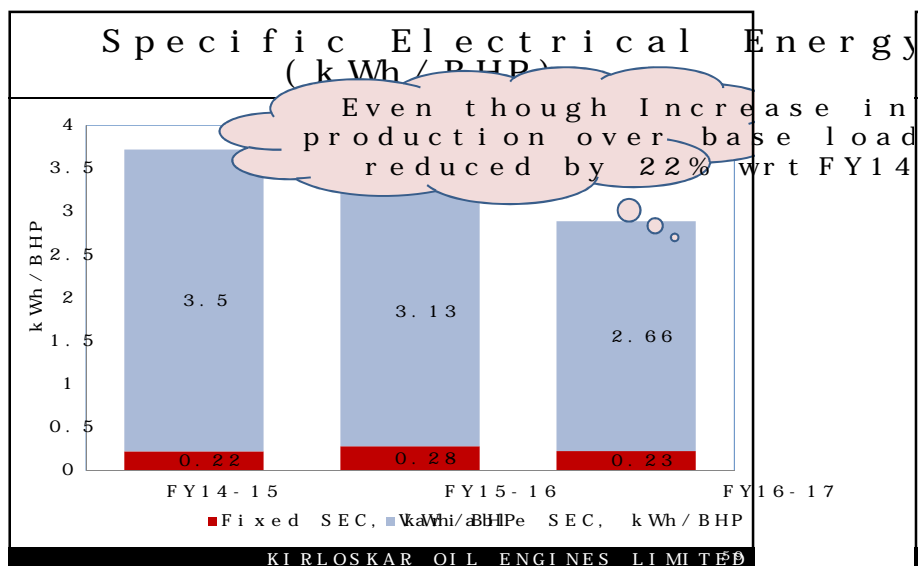
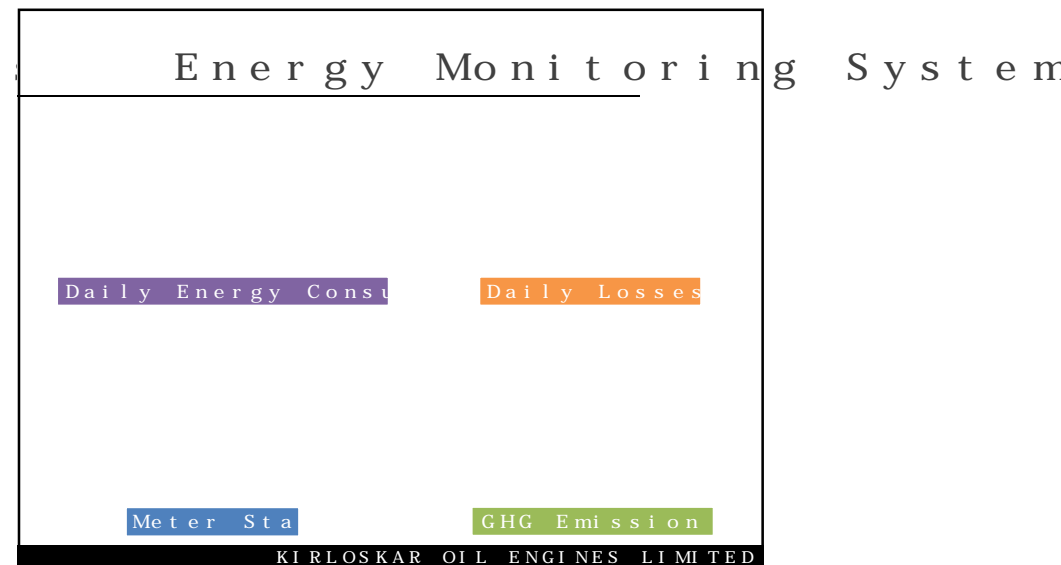
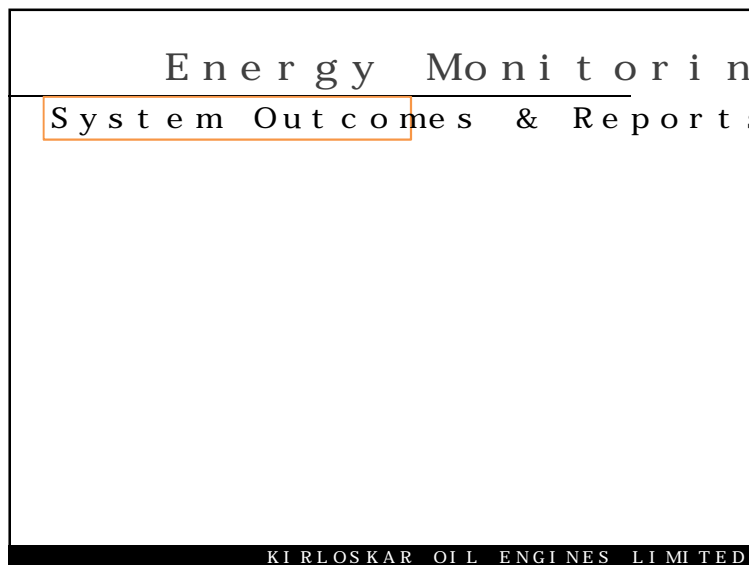
Total carbon offset during
 376 tons of CO2

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Specific Energy

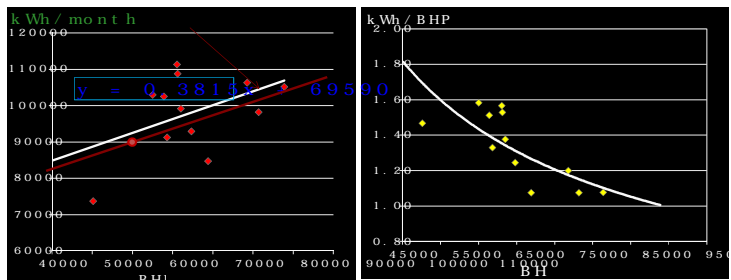
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Method of arriving at

Practice of regression analysis followed in SECTargets.
 Help in forecasting, monitoring, targetin planning.
 Decision of continuing or stopping prod energy consumption can be justified



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Benchmarking (National)

Energy Consumption per Engine (ATP)



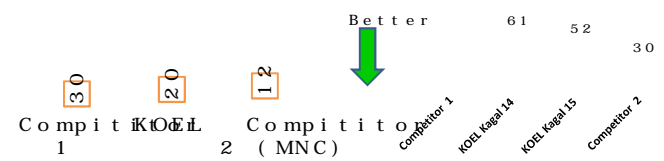
For Benchmarking kWh / Engine is available KOEL Pune KOEL Kagal Close Competitor product get Best range. Equivalent Conversion Achieved taken for KOEL engines

* Source Data : MEDA

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Benchmarking (Internal)

Engine Testing Cycle DGTISet Testing Time
 Cycle time in Min.



ISO 50001
 Adoption EMS Certification
 Data Analysis and Technologies Initiated
 Advanced EMS for Data Analysis Initiated
 Involvement of People Installed
 Certified Lead Auditor - EnMS
 • Santosh Parab
 • Nitin Kulkarni

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Renewable En

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Off site Renewable (Green) Proj

| Windmi and So Units | Renewa Energy (FY 13) | Renewa Energy (FY 14) | Renewa Energy (FY 15) | Renewa Energy (FY 16) | Target 18 |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------|
| kWh Units | 6,069. | 17856. | 36,88. | 58,07. | 50 |
| % of Energy consum | 51.01 | 11.50 SEM Me Instal | 23.00 SEM Me Instal | 36% | |

The share of renewable energy in total ele
This has resulted into tremendous savi

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On- Site Renewable (Green) Projects

| | | |
|----------------------------|---------------------------------|----------------|
| Solar Steam G Canteen - On | 1 kW Solar with LED L - On Site | Biogas Plant f |
|----------------------------|---------------------------------|----------------|

Capacity: 350 kg / Day @2 bar pressure
No of Dish : 8
Area : 315 Sq. Meter
Alternative for Conventio
Cooking
Equivalent LPG Consumption Reduction: 25 kg / Day

Plant Capacity 25- 30 CUM/ Day
Biogas Generation Approx. 15 CUM/ day
Manure Generation Approx. 10 kg / Day

KIRLOSKAR OIL ENGINES LIMITED

On- Site Renewable (Green) Proj

| | |
|-------------|---------------|
| Biogas Gene | Solar Rooftop |
|-------------|---------------|

Capacity: 12 KV All street l Genset plant powered by B Generator

Capacity: 3 N Lifting Perc Lifting trea drip irrigat airobixblow

Capacity: 15 sCUM/ hr System uses harvest and percolat food Rainwater, filters used for processes

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GHG Inventor

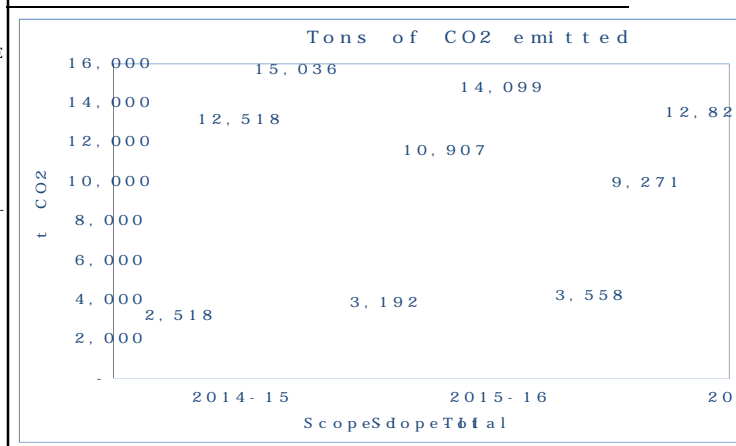
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Kagal Plant - Analysis

| Carbon Footprint Report Data | | | | | | | |
|------------------------------|---------------------------|--------|-------|----------------|-------------|--------------|----------|
| Sr. | No. | Source | Scope | Unit | Consumption | GHG Emission | |
| | | | | | FY14-15 | FY15-16 | FY16-17 |
| 1 | HSD | | 1 | kl | 1728.972 | 1,131.91 | 2,552.99 |
| 2 | LPG | | 1 | kg | 5,2184.8 | 162.4 | 525.554 |
| 3 | FO | | 1 | kl | 27.28 | 26.80 | 85.79 |
| 4 | Compact Natural Gas (CNG) | | | | - | - | - |
| 5 | CO2 for cutting | | 1 | kg | - | - | - |
| 6 | CO2 for welding | | 1 | kg | - | - | - |
| 7 | CO2 in fire extinguisher | | 1 | kg | - | - | - |
| Total Scope 1 = | | | | | 2,552.99 | 3,192.00 | 3,192.00 |
| Scope 2 | | | | | | | |
| 1 | Electricity Purchased | | 1 | kWh | 72,112.95 | 16.12 | 10.92 |
| Total Scope 2 = | | | | | 16.12 | 10.92 | 9.27 |
| Offset | | | | | | | |
| 1 | Electricity Renewable | | 1 | kWh | 78,368 | 1.80 | 3.35 |
| 2 | Biogas | | | m ³ | 35.4 | 5.4 | 6.3 |
| 3 | Solar | | | kg | 20.28 | 31.0 | 0.0 |

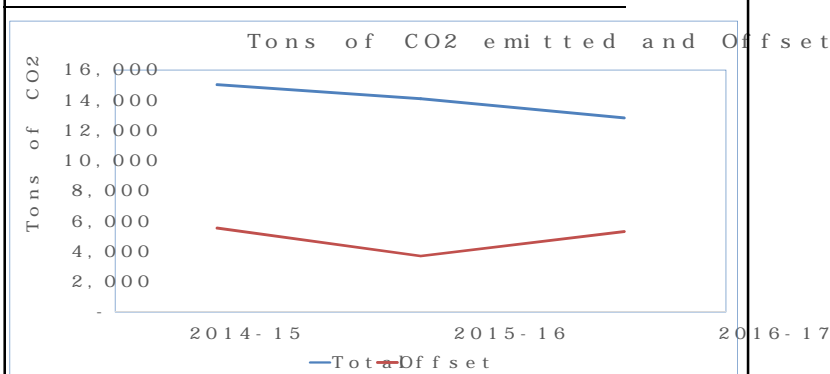
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Kagal - GHG Emission (t CO2)



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Kagal - Total emission V



The manufacturing facility at Kagal has shown 9.3% reduction in total emissions compared to year FY15-16. This positive impact is a result of various initiatives through open access.

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Waste Reduction,

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Reduction in specific raw material consumption

Material saved: Casting 255 Tons

Weight reduction of Crank Shaft 5%

Cost saved: Rs. 2.44 Cr.

Crank shaft with balanced weight used for Power Generation Engine series. Integral Crank shaft introduced for all PG Engine series.

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Reduction in specific raw material consumption

Material saved: Steel 1573 Tons

Weight reduction of 34%

Cost saved: Rs. 1.6 Cr.

MPI Building 165 m x 25 m x 80 m : Steel consumption 4.82 kg/Sq. ft. It's consumption 7.35 kg/sq. ft.

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Reduction in specific raw/hazardous material consumption

1. Sealant Project

Material saved: Loctite 6.2 Tons

Cost saved: Rs. 1.09 Cr.

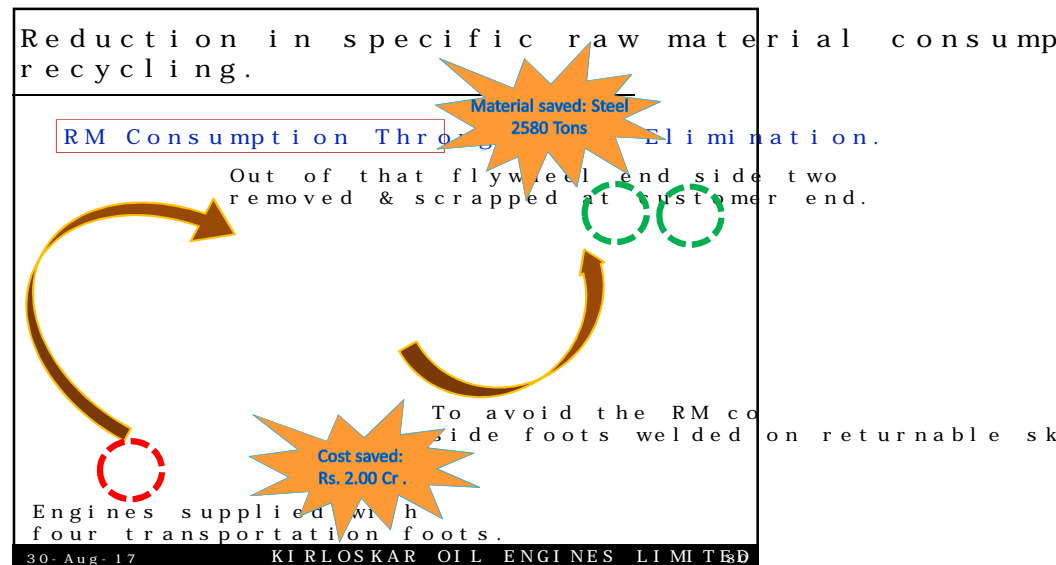
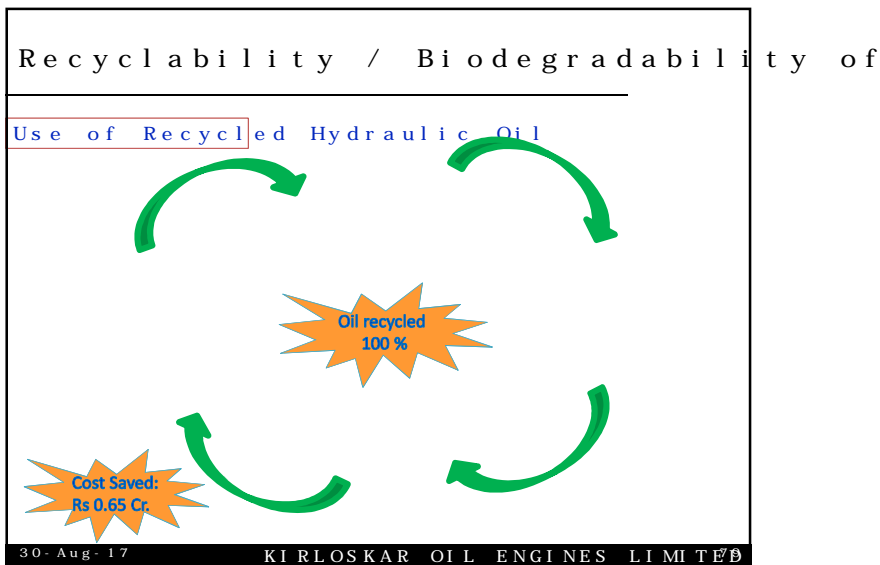
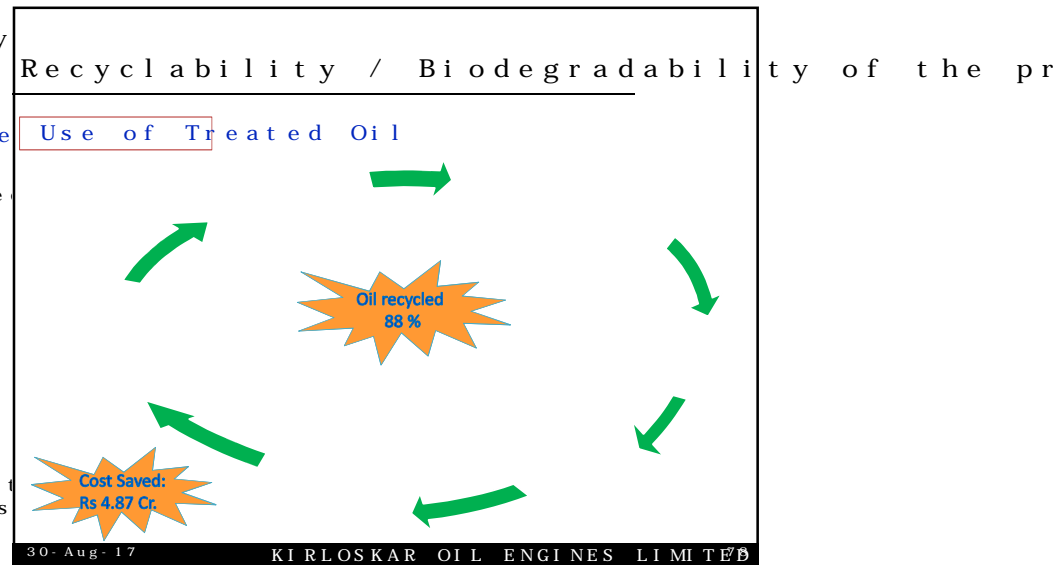
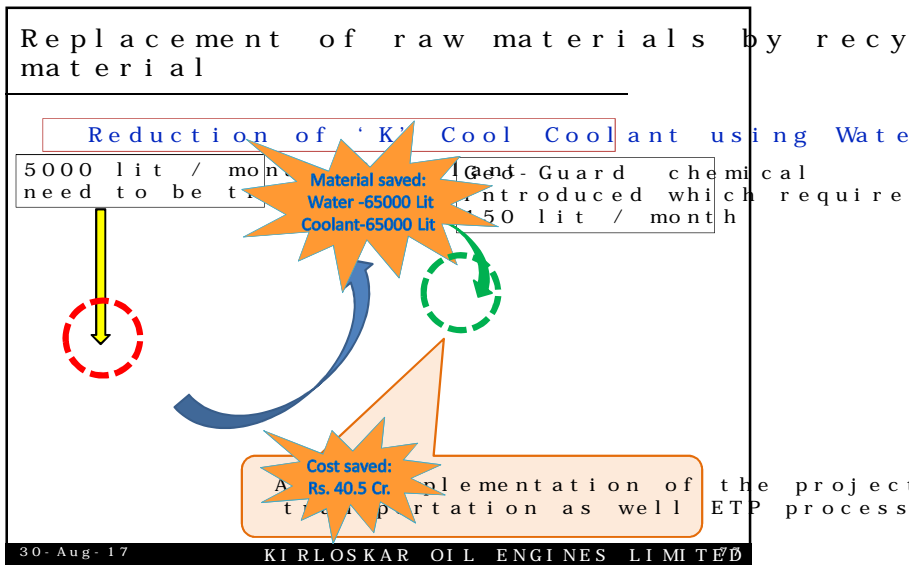
A . Reduce Wastage

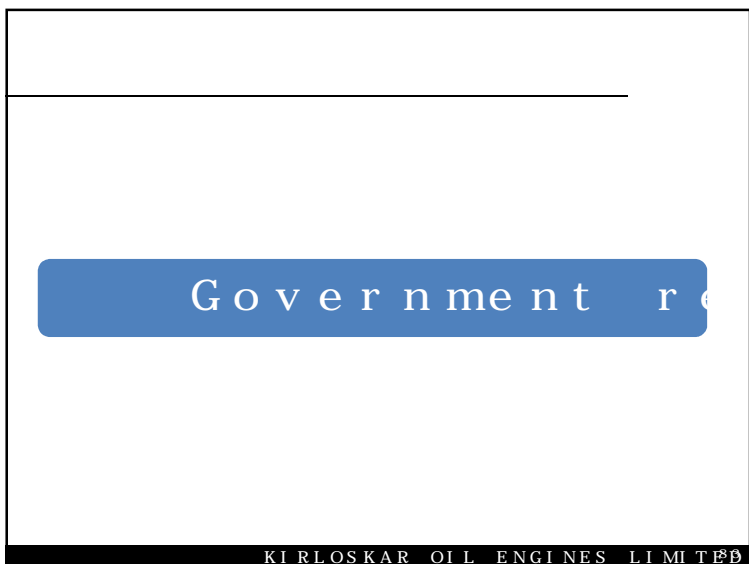
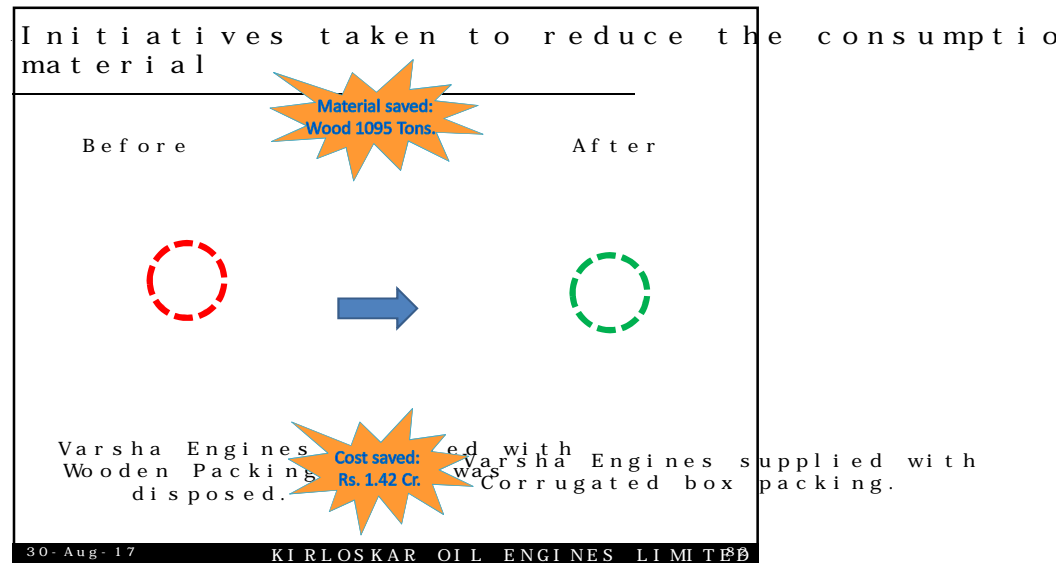
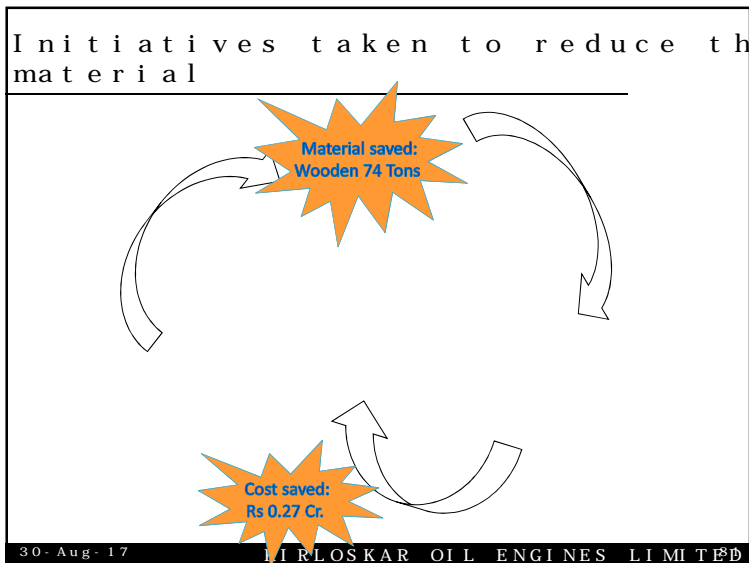
1. By Eliminating cycle.
2. By eliminating Wastage in Sealant Bucket

B . Optimization By Six sigma Method

1. Reducing Bid size .
2. Converting Manual Application Method to

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Government rebates

Government incentives and Other cost reduction initiatives

| Parameter | UOM | Saving | | Saving | |
|-------------------------|----------|-----------|-----------|-----------|------------------|
| | | FY 14- 15 | FY 15- 16 | FY 16- 17 | FY 2017- 18 Till |
| PF Rebate | Rs Lakhs | 78.58 | 74.15 | 61.04 | 14.62 |
| Prompt Payment discount | Rs Lakhs | | 11.41 | 10.23 | 8.02 |
| Kagal OA Benefit | Rs Lakhs | 1.64 | 18.44 | 50.47 | 22.97 |

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**Replication and
practices on Gr**

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**Closely Working with Associate
for improving their Ecological**

Treating internal group companies as our
Formed internal energy and water audit to
location
Completing bi-annually energy and water
Status for FY 16-17

Total no of projects identified- 30
Approximate savings potential- Rs. 60 Lakhs
Approximate investment required- Rs. 12.5 Lakhs

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Associate
Ecological

**Energy Audits of
for improving their Energy**

| Sr. | Supplier Name | Audit Name | Conducted year | Duration (Hr.) |
|-----|-------------------------------|--------------|----------------|----------------|
| 1 | KMW Kagal | Energy Audit | 2016-17 | 8 Hr. |
| 2 | KOEL Nashik | Energy Audit | 2016-17 | 8 Hr. |
| 3 | Jadhav industries | Energy Audit | 2016-17 | 8 Hr. |
| 4 | Sound castings Pvt. Ltd. | Energy Audit | 2015-16 | 8 Hr. |
| 5 | Victor Enterprises | Energy Audit | 2015-16 | 8 Hr. |
| 6 | Sanmati CNC Engineering | Energy Audit | 2014-15 | 8 Hr. |
| 7 | K & K Foundry | Energy Audit | 2015-16 | 8 Hr. |
| 8 | Shriram Foundry | Energy Audit | 2014-15 | 8 Hr. |
| 9 | Alpha Founders | Energy Audit | 2014-15 | 8 Hr. |
| 10 | Suyash Iron & Steel Pvt. Ltd. | Energy Audit | 2016-17 | 8 Hr. |

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Associate
Energy

Empowerment to Supplier Partners

Session on Importance of Solar and need of time elaborat
SCM, KOEL, Dated: - 18/08/2016, Attended by 34 Part
34 Nos. Of Participants from 15 Suppliers

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Supplier Partners

External Faculty on Board

Mr. Unmesh Jagtap, MS (Solar Energy)
& Mr. Navin Singh, Director, Finance - Ino-

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Remedies for expectations of Suppl

Expectations of the Supplier Partners from the Ses
session, which were addressed during the interact

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Closely Working with Assoc
for improving their Ecolog

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Creating Awareness of Societ
Environmental Aspects

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Creating Awareness of Environmental Aspects

- Kirloskar Vasundhara Film Festival Program is conducted every year where presence of new Program Theme is decided & entire program based on it.
- FY 17-18 - "Save River, Save Life"
- FY 16-17 - "Smart and sustainable - It's my choice"

- Sustainability reporting

| Sr. no. | Year | Frequency | Guiding Principles | Reporting Cycle | Materiality |
|---------|-------------------------------|------------|--------------------|-----------------|-------------|
| 1 | Sustainability Report 2009-10 | Annually | | Annually | GRI |
| 2 | Sustainability Report 2010-11 | Annually | | Annually | GRI |
| 3 | Sustainability Report 2011-12 | Annually | | Annually | GRI |
| 4 | Sustainability Report 2012-14 | Biannually | | Annually | GRI |
| 5 | Sustainability Report 2014-16 | Biannually | | Annually | GRI |
| 6 | Sustainability Report 2016-17 | Annually | Sept. 17 | Annually | GRI |

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Social

Results - Associate's Energy Performance

- JMD highlighted the concern of energy audit
- Selected based on energy consumption
- Best Practices Implemented to Associates (Energy Audits)
- Average 10-12% reduction in energy and cost
- Internal competitions for vendors to be organized

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Energy Performance

Environmental

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Environmental Performance

| Sr. No. | Analysis | UOM | MPCB Consented Limit | Actual values | | |
|---------|------------------|--------|----------------------|---------------|----------|-------------------------|
| | | | | FY 14-15 | FY 15-16 | FY 16-17 (Till July-17) |
| 1 | PH | - | 5.5-9.0 | 7.60 | 7.43 | 7.39 |
| 2 | Suspended solids | mg/lit | 100 | 15.49 | 7.09 | 7.39 |
| 3 | Chlorides | mg/lit | 600 | 182.35 | 16.08 | 16.80 |
| 4 | Sulphates | mg/lit | 1000 | 17.48 | 134.47 | 171.02 |
| 5 | TDS | mg/lit | 2100 | 776.25 | 26.49 | 19.14 |
| 6 | BOD | mg/lit | 100 | 721.67 | 14.30 | 19.14 |
| 7 | COD | mg/lit | 250 | 13.71 | 10.8 | 7.78 |
| 8 | Oil & Grease | mg/lit | 10 | 64.72 | 57.19 | 44.68 |
| | | | | <5 | <5 | <5 |

30-Aug-17 KIRLOSKAR OIL ENGINES LIMITED

FY 16-17 FY 17-18

**New Expansion Buildings
Environmental Improvements**

Natural Daylight utilization
High Compressor with and low loss HT motor Transformers

Low loss Electrical Panels
Energy Saving built power factor
Lighting Transformers with New

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**New Expansion Buildings with
Environmental Improvements**

Compressor Suction Filtration
Low ambient temperature
High level Lux
Eliminates where
Original benefit
Usage Of Cooling Towers By
Ultra Sound

LED illumination
Low Pressure Drop
Zero Air Loss
Energy Draining
Condensate Drain
Intelligent air flow

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Certificate

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**Integrated Management System
(ISO 9001, 14001 & 18001) Audit**

| ISO 9001: 2015 | | ISO 14001: 2015 OHSAS 18001 : 2007 | |
|----------------|-------------------------|---------------------------------------|-------------------------|
| Clause Number | Numbers of Observations | Clause Number | Numbers of Observations |
| 5.3 | 1 | 4.3.1 | 2 |
| 6.1 | 2 | 4.4.2 | 1 |
| 6.1.1 | 3 | 4.4.6 | 3 |
| 7.1.4 | 1 | 6.1.2 | 3 |
| 7.2 | 2 | 7.2 | 1 |
| 7.4 | 1 | 8.1 | 3 |
| 7.5 | 2 | ..... | ..... |
| 7.5.3 | 3 | ..... | ..... |
| 7.6 | 1 | ..... | ..... |
| 8.1 | 3 | ..... | ..... |
| 8.5.2 | 1 | ..... | ..... |
| 9.1.1 | 3 | ..... | ..... |
| 9.2.2 | 1 | ..... | ..... |
| 9.3.3 | 1 | ..... | ..... |

There were no NC's related to any Environmental or Energy Management System which we have adopted.

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Encon Way Ah

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Energy Forecasting FY 17-18

| Energy forecasting FY 201718 Kagal 1 Plant | | | | | | | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------|
| ITEM | Apr 16 | May 16 | Jun 16 | Jul 16 | Aug 16 | Sep 16 | Oct 16 | Nov 16 | Dec 16 | Jan 17 | Feb 17 | Mar 17 | Tot |
| Genset BHP | 58,785.50 | 61,282.00 | 51,077.50 | 59,137.50 | 62,316.00 | 67,433.50 | 55,227.00 | 71,046.50 | 66,442.50 | 71,767.00 | 68,000.00 | 68,000.00 | |
| Specific Electricity Consumption kWh/ | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | 2.6 | |
| Gense | 152 | 159 | 132 | 153 | 162 | 175 | 143 | 184 | 172 | 186 | 162 | 304 | 2090 |
| Medium Engines BHP | 445.00 | 279,328.50 | 258,570.50 | 278,275.00 | 273,342.00 | 291,851.00 | 278,837.50 | 308,804.00 | 305,624.50 | 348,270.00 | 348,270.00 | 348,270.00 | |
| Specific Electricity Consumption kWh/ | 3.19 | 3.19 | 3.19 | 3.19 | 3.19 | 3.19 | 3.19 | 3.19 | 3.19 | 3.19 | 3.19 | 3.19 | |
| Medium En | 876 | 891 | 824 | 887 | 878 | 927 | 889 | 985 | 974 | 1110 | 1068 | 1244 | 1156 |
| Small Engines BHP | 10439 | 9844 | 7700 | 4537 | 12097 | 9704 | 9600 | 10983 | 9776 | 1177 | 14310 | 15561 | 130928 |
| Specific Electricity Consumption kWh/ | 5.64 | 5.64 | 5.64 | 5.64 | 5.64 | 5.64 | 5.64 | 5.64 | 5.64 | 5.64 | 5.64 | 5.64 | |
| Small En | 600 | 553 | 434 | 537 | 682 | 547 | 54 | 619 | 551 | 630 | 807 | 877 | 738 |
| EP 11 BHP | 132,977.40 | 142,665.40 | 123,041.20 | 148,008.40 | 143,391.40 | 150,514.40 | 142,832.40 | 160,562.40 | 164,219.40 | 199,860.00 | 199,860.00 | 199,860.00 | |
| Specific Electricity Consumption kWh/ | 1.99 | 1.99 | 1.99 | 1.99 | 1.99 | 1.99 | 1.99 | 1.99 | 1.99 | 1.99 | 1.99 | 1.99 | |
| EP 2 | 264 | 283 | 244 | 294 | 289 | 299 | 284 | 319 | 326 | 397 | 388 | 467 | 3860 |
| Fixed Energy kWh | 129615 | 133962 | 108742 | 102150 | 102215 | 98798 | 95514 | 99184 | 94908 | 100313 | 106519 | 131006 | 1303126 |
| Total kWh KPI | 1483404 | 1523578 | 1354663 | 1491930 | 1500134 | 1556194 | 1468976 | 1650453 | 1624534 | 1858649 | 1807806 | 2234972 | |
| Open ACCESS UNITS (kWh) | | 52379 | 552379 | 452379 | 552379 | 552379 | 552379 | 552379 | 552379 | 552379 | 552379 | 552379 | |
| MSEDCL units (kWh) | | 931024 | 871199 | 802284 | 939531 | 947754 | 1003115 | 914597 | 1098074 | 1072154 | 1306270 | 1255427 | |
| MSEDCL Unit | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | |
| Open Access Unit rate | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | 8.0 | |
| Electricity ADP for KPI in Rs | | 1232798 | 1266918 | 1123393 | 1240243 | 1246943 | 1246943 | 1246943 | 1246943 | 1246943 | 1246943 | 1246943 | |

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ENCON Projects FY 17-18

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- ## Trials of New Innovative projects
- Battery operated forklift
 - Plastic waste to Fuel oil conversion
 - Additives for fuel
 - Elimination of Heaters for Washing machines
 - ISO 50001 implementation
 - Load rescheduling to avail TOD benefit
 - Implementation of energy efficient ventilation conventional air conditioning units
- KIRLOSKAR OIL ENGINES LIMITED



Thank You....
Sustainability@Kirloskar.com

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