

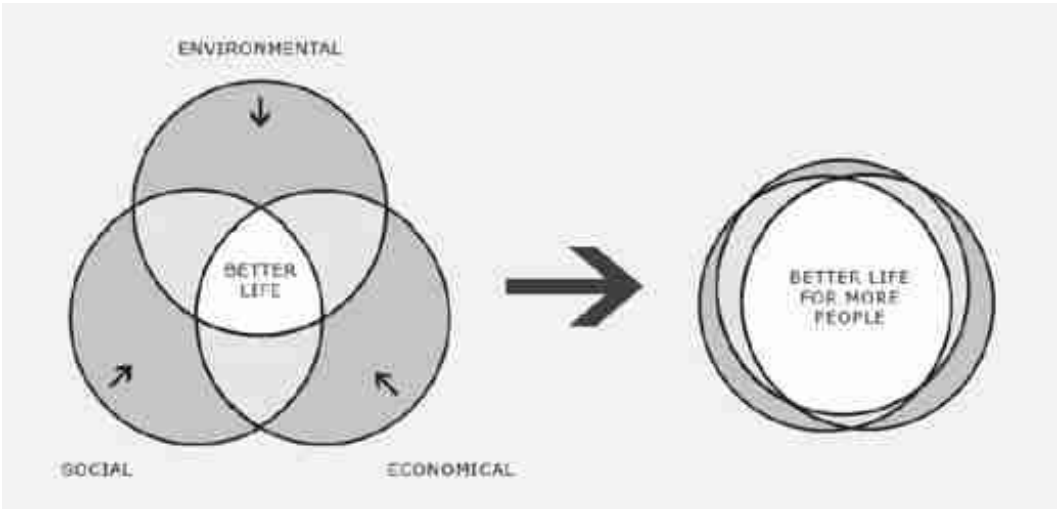




Sustainability is in our genes.

It is integrated in our daily work.

What sustainability means to IKEA



FY17 AT A GLANCE

817 million
store visits

460 million
shopping centre visits

110 million
IKEA family members.
Our most loyal customers are members of IKEA FAMILY. More than 30,000 new members join every day!

2.1 billion
visits to IKEA.com.
137 million visits to the catalogue & store apps.

EUR 34.1
billion total retail sales
(32.9 billion in FY16*).
Total retail sales translated into Euros increased by 3.5%. Adjusted for currency impact, total retail sales increased by 3.8%. Total revenue EUR 36.3 billion.

24.9%
corporate income tax
Corporate income tax amounted to EUR 0.8 billion globally, which equals an effective corporate tax rate of 24.9% (21.6% in FY16). Our total tax bill including other taxes and duties amounted to approximately EUR 1.3 billion.

EUR 2.5
billion net profit

355 IKEA stores
in 29 countries. At the end of FY17 we also had 24 Pick-up and Order Points in 17 countries.
43 Shipping Centres in 15 countries, 31 4Store Distribution sites in 18 countries and 26 Customer Distribution sites in 13 countries.



9,500 products
across the IKEA range - and every year the IKEA range is renewed with approximately 2,500 products.



149,000 co-workers
Retail: 134,000
Distribution: 9,100
Shopping centres: 2,100
Other: 3,400.



EUR 1.8 billion
total food turnover within our restaurants, bistros, Swedish Food Markets and co-worker restaurants.








BECOMING PEOPLE & PLANET POSITIVE

Healthy & Sustainable Living

Energy & Resources

People & Communities



SUSTAINABLE LIVING PROJECTS

3,184 customers &
3,697 co-workers
have joined sustainable
living projects since 2014

ALL-IN WITH LED



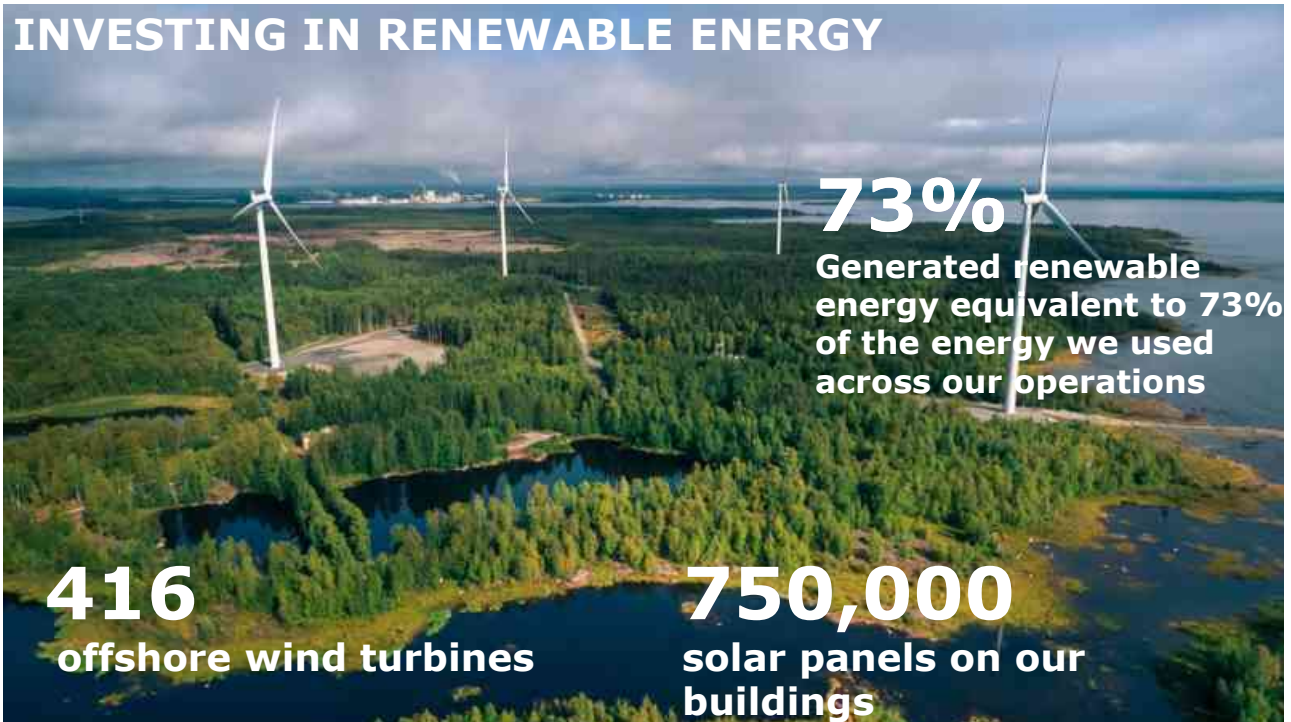
85 million LED
bulbs sold in FY17

HOME SOLAR OFFER



Now available in
5 markets

INVESTING IN RENEWABLE ENERGY



73%
Generated renewable energy equivalent to 73% of the energy we used across our operations

416
offshore wind turbines

750,000
solar panels on our buildings

MORE SUSTAINABLE MATERIALS



100% of cotton and 77% of wood used in IKEA products came from more sustainable sources

CELEBRATING DIVERSITY



54% of co-workers
49% of managers
are women



Sustainability IKEA India

Created: 12-03-2018. Latest Update: 20-06-2018



IKEA India

Passionate about Safety. Passionate about Children – the most important people in the world!

Safe to use products – from the design phase to meeting the end user.

17



IKEA India

More Sustainable Products

The better the raw material, the better the product.

All our cotton textile products are made of Better Cotton.

18



IKEA India

Sustainable Living

The biggest difference we can make is in the home!

Making waste segregation a joy!

19



IKEA India

Healthy & Sustainable Food

Veggie balls - a new favorite on the menu!

20



A more sustainable store

- Construction
- Energy
- Water
- Waste

IKEA India



Climate Positive Initiatives

- Promoting Electrical Vehicles:
- Home deliveries 20% first year
 - EV charging for customers

IKEA India



IKEA India

Fair & Inclusive

Equality works better!
50/50 women and men

- on all levels and in all departments!

23



IKEA India

"IKEA Friends" – Our Local Community Engagement

Enabling a meaningful change in the local communities by building sustainable partnerships.

Long term good with a **win-win-win** approach for:

- **People:** Expanded job and commercial opportunities for people in the local communities, especially for vulnerable groups.
- **Planet:** Improving the impact on the environment.
- **Business:** Added value to the IKEA customers and by that also to IKEA.

24



IKEA India

IKEA Friends will enable...

- Recruitment of skilled co-workers to IKEA and IKEA suppliers
- Sourcing of Home Furnishing Collections
- Sourcing of Food
- Offering of Services

Supported by IKEA Foundation through the DISHA program -

Four initiatives in Hyderabad

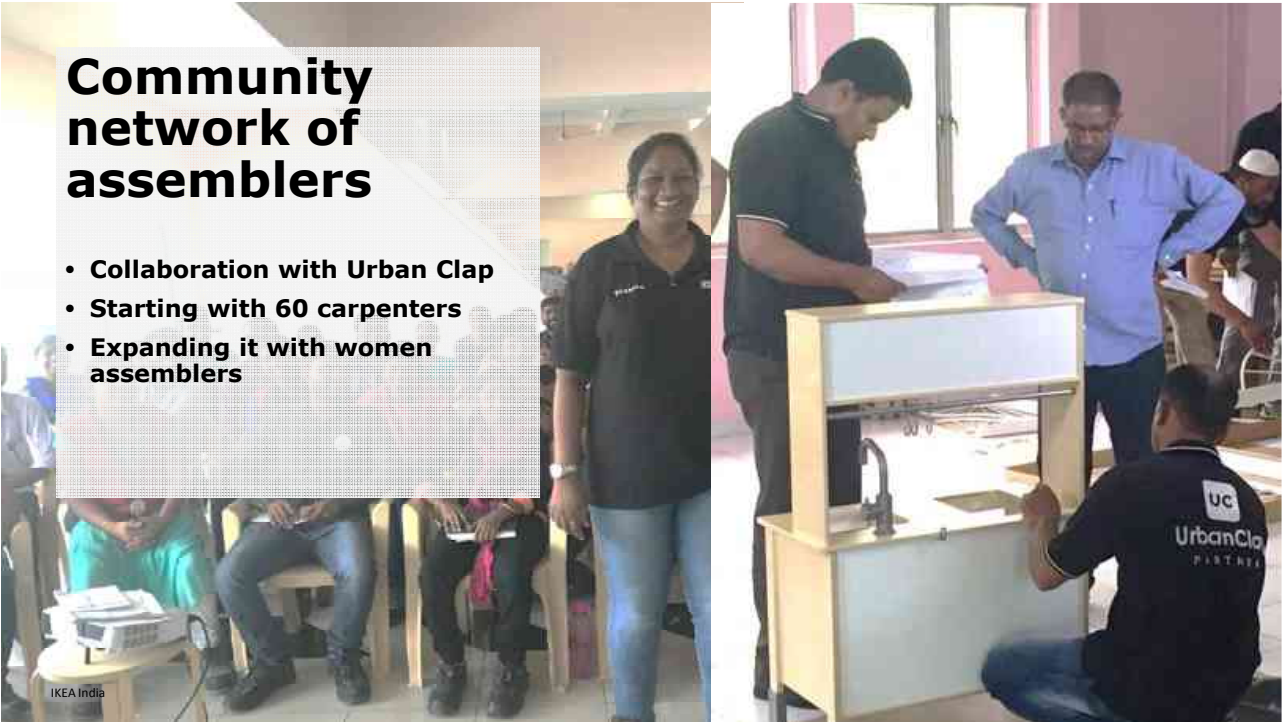
**Rural Women
Business
Entrepreneurs
Creating Our
Home
Furnishings
Collections**





Retail Skill Building of Young Women

84 new colleagues from the program in the Hyderabad store



Community network of assemblers

- Collaboration with Urban Clap
- Starting with 60 carpenters
- Expanding it with women assemblers

IKEA India

Closing the food loop

Women doing more organic farming



IKEA buying their vegetables for the restaurants



IKEA Food waste to compost to fertilizer at the farm



THANK YOU!